

# Microsoft SAM Services

Software audit, license consultancy and inventory proof of concepts from License Dashboard

As a Microsoft Gold Partner for Software Asset Management, License Dashboard is authorized to deliver funded SAM services to eligible end user organizations worldwide at no cost to the customer.

These SAM services take three forms:

## SAM Baseline

Following Microsoft's best practices, License Dashboard will work with the end user organization to develop a full inventory of Microsoft software installed across the network. This will then be compared against the license entitlements owned by the organization, identifying opportunities for optimization as well as current risks.

The customer will receive a SAM Baseline report that includes an Effective License Position (ELP) together with recommendations on moving forward.

## The License Dashboard value-add

For SAM Baselines, License Dashboard will work with the customer's currently-deployed inventory solution. All inventory and entitlement data is captured, cleansed and reconciled using the License Manager solution. At the end of the engagement, the customer can view the final reconciliation results online in the License Dashboard Cloud Console for up to 30 days, after which the organization can choose to continue with a SAM managed service from an accredited License Dashboard partner.

## SAM Assessment

To help organizations understand how to leverage the full benefits of Software Asset Management, Microsoft has developed the SAM Assessment, based on the ISO 19770-1 standard. License Dashboard will review your existing software management processes against the Microsoft SAM Optimization Model

and provide guidance on where the customer currently sits on the SAM maturity curve together with recommendations on how and where to make improvements.

## The License Dashboard value-add

License Dashboard's team of SAM consultants have provided expert advice to hundreds of organizations worldwide and can showcase how advanced technologies like those from Microsoft and License Dashboard can make it easier to adopt mature software management practices.



## SAM Deployment Planning

For organizations looking to increase the maturity of their Software Asset Management practices, License Dashboard is authorized by Microsoft to provide eligible end user organizations with proof of concept deployments of Microsoft SAM technologies such as SCCM and Intune.

Customers will experience the benefits of improved inventory and systems management capabilities and will receive a full SAM

Deployment Planning report, complete with recommendations on how to develop a more effective approach to managing software.

## The License Dashboard value-add

To showcase the full benefits of SAM, License Dashboard will complement the Microsoft inventory tool proof of concept with a trial copy of License Manager – enabling customers to review both their inventory and entitlements in a single project. The proof of concept will illustrate the seamless integration between Microsoft technologies and License Dashboard solutions.

## Moving forward with our Microsoft SAM services

To find out whether your organization is eligible to receive support from Microsoft, contact License Dashboard today. Our experts will guide you through the process and help you understand the steps associated with each SAM service on offer.

## Microsoft Partner

Gold Software Asset Management

KPMG SAM Tool Assessment

## FIND OUT MORE

License Dashboard is available in a variety of versions, to suit organizations of all sizes.

For further information, please contact the License Dashboard Team:

**+44 845 265 1217** (UK/International)

**1-855-773-3404** (US & Canada)

**info@licensedashboard.com**

**www.licensedashboard.com**